

Testimonials

The CAC requested from its students & Alumni many testimonials to see the impact of SMU on their career path, as well as some recruiters feedback.

- Our objective is to promote our Alumni and students on the job market. Our community is a source of pride, and our goal is propelled in terms of notoriety in relation to their success and their achievements. All this through the posts on our CAC LinkedIn and our social networks.
- Various positive feedback has been received since the beginning of our university's journey. SMU is always offering numerous programs that are internationally recognized. With different accreditations our campus always provides opportunities to students from any place around the world.

Not only does SMU follows and encourages you during your studies, but also through your professional career as well.

Furthermore, national and international opportunities are always provided for students and alumni. Also, multiple trainings are organized throughout our students' educational path in order to teach them skills that will enable them to behave professionally in the workplace.

Meet our Alumnus of the Month: Anis Ghorbel

We are very proud of our EMBA Alumnus, Mr Anis Ghorbel (Cohort 2015) & CEO of Medilsys.

He demonstrated the innovative Medilsys Intensive Care solution to the President of the Republic of Tunisia, Mr.

Kais Saied on Thursday July 1st.

You can find his testimonial as follows:



Meet our EMBA Alumni

Meet our EMBA Alumnus

66 "Staying on the forefront of management skills development, receiving a high standard of international education while being in Tunisia and pursuing professional experience at the same time, is no more living on cloud

cuckoo land.

experience, I have enrolled in the MBA program in MSB. This is undoubtedly an unprecedented opportunity to bring freshness into my engineering and professional background. It supported me getting more insights and bringing positive contribution to company strategic decisions. Investing in an Executive MBA in MSB is inspiring experience that will shape future leadership skills. 99

Mohamed Zrafi

Senior Manager, Sales and Supply Chain



MSB Mediterranean School of Business

Meet our EMBA Alumnus



When I started on my MBA at MSB in 2011, I was hoping that my degree would provide me with the credentials and

I have to say the Executive MBA program gave me a lot

It gave me invaluable experience working through real-life business problems. Brilliant professors made this adventure astonishing through extensive collaboration and experience exchange. It was a hard road because the expectations are high but rewards at the end are higher. It offered me the opportunity to reflect on my post professional experience as a whole, giving me the

confidence and enthusiasm, enabling me to progress in refined set of skills that make me a proactive decision

I would highly recommend this program to anyone who is seeking an advanced degree in business 99

LEILA BEN HASSINE











Meet our EMBA Alumnus





Participating in the EMBA program at MSB was the best decision I have ever made in my life! It is an outstanding program that developed my Entrepreneurial Spirit and boosted my career.

Thanks to its global education and its renowned international faculty coming from prestigious universities, I improved my managerial skills, and I launched my own business in different fields.

It was also a great opportunity to meet talented and amazing managers from around the world. This life changing EMBA program could not have been a success without the support and help of a professional and lovely MSB staff!

Today I'm very self-confident and well equipped to run my businesses and lead companies' transformations.

99

Karim Laabidi

Chief Executive Officer at Bee Tunisie



MSB Mediterranean School of Business





Meet our HEC Students

Meet our HEC student.



MSB is not just about learning business skills. It teaches you a mindset of opening up to both people and opportunities It builds both your confidence and your network. SMU encourages you to cease every opportunity to learn. Participating in various associations and holding positions that will allow you to gain experience. Our university is also one of the few businesses that offers part time student jobs At the end of the program, starting a business will seem really achievable. You will be taught by passionate experienced teachers and you will see your English drastically improve within few years MSB offers various scholarships both for excellence and need base. HEC 2+2 programs allowed me to gain maturity before living a rich experience abroad. The program is a bridge to full international experience while still making economies, you will build an amazing network of people from different backgrounds and with different passions. Please do yourself a favor and live the full student life experience by participating in associations and events, be open to new experiences and appreciate every occasion to learn and have fun.

Sarra Sakkagh HEC student cohort 2017

Meet our HEC student...



I graduated from the ISC (International Scholl of Carthage) with honours [14.2/20] in the scientific baccalaureate series. After a sabbatical year where I learnt German and other languages and did various trainings, I heard about the MSB-HEC Montreal partnership. It was for me a discovery and I was able, after passing my entrance tests, to integrate the program. From the first year, I was able to establish a large network which, each in its own way, brought me added value and with whom I shared my experiences. This richness in the sharing of knowledge taught me a lot, whether it was from the inside with the students or from the outside with teachers or characters who came to testify to their "success stories". I was also impressed by the quality of the teachers, some of whom came especially from HEC Montreal to give us classes. The extra-curricular atmosphere is also rich and omnipresent throughout the various clubs that the campus offers. I consider the preparatory year to be very important in order to be at the level required to integrate the North American university system.

> Malek El mufte **HEC1** student Testimonial

HEC MONTREAL

HEC MONTRĒAL

Meet our MBM Alumni & Students

Meet our MBM Alumnus

66 I co-founded my startup, Vynd, while I was final studies' project within my company. At that time, the idea of starting my own

business at an early age seemed like a dead-end for some and courageous decision for others. But for me, it was the normal path I was born for.

Entrepreneurship has always been a passion for me.

entrepreneurs enhance their environment, take initiatives, and help countries to thrive. They employ people and change their lives. They are leaders and hope providers. They are the wealth of every country and the pride of every nation.

Today, Vynd became one of the most wellknown and funded startups in Tunisia.

It changed the lives of a hundred thousand It employs more than twenty dreamers and is planning to expand outside the country.



MSB







Meet our MBM Alumnus

MSB is not just a simple business school where you are prepared to the professional world and benefit from a great curriculum.

It is an experience of a lifetime that opens the doors of constantly changing environment.

My journey with MSB lasted 5 full years starting with a license in Business Administration, engaging in as a master's degree in finance to close the adventure with a unique research paper publication in the Journal of Finance and Accounting.

consulting world, where I am gaining expertise day after day at WEVIOO.

If you are turned towards the future, take the direction of MSB."

Youssef Blagui



MSB





Meet our MBM Alumna

66 Studying at MSB was a very enriching and interesting experience that taught me a lot, both in terms of technical skills and soft skills.

It nourished me and gave me an opportunity to discover my passion and true potential.

Thus, to forge my character.

Indeed, with the joyful and learning ambiance available on the campus with students from diverse backgrounds and countries, but also with the unique teaching method offered by highly qualified local & International professors that made me challenge myself and broaden my knowledge and skillset.

This wonderful journey really changed me as it made me discover new horizons and helped determine my path in life.



OM Alumnus

Meet our MBM Alumnus



OM Alumnus

Now my focus is on design practice and entrepreneurship. I have co-founded a design studio with a focus on strategic product development, concept design, business modeling, research, and art direction.

Studying at MSB and doing an exchange program at Nova SBE had an enormous impact on how I see things. First, its ability to see a bigger picture with indepth analysis of what is needs to be achieved. Secondly, it is a strategic mindset of how a certain thing can evolve or improve over time. Finally, such an experience brought me an understanding of how I can implement this knowledge in a different industry and make the best of two worlds.

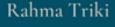
I will be honest by saying that the whole educational process at MSB was very inspiring and gave me more confidence in myself.

Dmytro Mlynchyk













Meet our MBM Alumna

66 My name is Yosr Dammak, and I have bachelor's degree in Psychology.



At first, I had some worries regarding having a different background.

However, MSB teachers made sure that students like me, with different backgrounds, follow the courses.

They also reassured us that all fields are related and connected to the business world.

Marketing Alumnus

After finishing the second year of the master's degree in Business Management majoring in Marketing, I am eager to step into real-life workplaces.

Thanks to the unique learning approach of MSB, I am more prepared for the business world requirements, such as teamwork and doing astonishing presentations.

Yosr Dammak



MSB Mediterranean School of Business



Meet our MBM Alumnus



MSB was a life changing experience for me in both personal and professional levels.



Marketing Alumnus

I met a lot of wonderful people out there that turned out to be awesome, humanly and brilliant professionally.

It doesn't stop here; the alumni network work together in the job market to help each other out, not only because we belong to the same Bach or school, but because we trust the training that was provided for us and helped us become what we are now.

At the professional level, MSB gave me the tools and the mindset needed for the communication industry and provided enough intellectual material to go further with my career.

Of course, MSB provides the training and most importantly the critical and analytical mindset, but the rest is the personal efforts that should be made to reach the goals

Zaki Krichi









Meet our MBM Alumnus





MBM Alumni Testimonial 2018 Finance

MSB, a nice gateway for organized thinking. Students' life at SMU made me

Students' life at SMU made me stronger & took me a step ahead of being a proficient consultant within the field of Management & Strategy Advisory at renowned Consulting firms, such as the Big Four Firms...

I am thankful to all the teachers who supported us and corrected us throughout our Masters.

Through the efforts made at MSB, in terms of multiple projects and tight deadlines, I was able to acquire strong time management, a precious skill in the Consulting field.

Hakim Montacer



MSB Mediterranean School of Business





Meet our UPM Alumni & Students

Meet our UPM Alumnus



Marketing

I I hesitated for a long time whether to continue studying or to jump in the professional world straight away. Through extended discussions with faculty members and many conferences held at MSB I finally find my path by creating my company. I just obtained the Startup Act Label, there is still a long way to go but I am optimistic and confident about the future.

Skander ben Sassi









Choosing a university was the hardest choice in my life but picking MSB was the best choice I have ever made.

Mediterranean university made me stronger and took me a step ahead in being an independent

MSB is a place where you learn while having fun, discover new cultures, lore, meet different kinds of people through clubs...

I am thankful to all the teachers who supported me and to the faculty members who are always ready to help.

This university brought an added value to my life









Meet our UPM student...





Management Class 2021

When I first started studying at MSB, I've been impressed by the quality of teaching.

Not only because we have excellent professors like Chehir Chehibi or Wided Hemissi just to name a few. But also, because the administration constantly collects feedback from SMU students to always improve and optimize its programs.

Also, now that I've been an MSB student for some semesters, I have discovered the professionalism of SMU's Career Center Department as well.

They manage to provide us with the best jobs and internship opportunities. It's sure one of the most important strengths of MSB / SMUI



Ahmed Bouzguenda



MSB Mediterranean School of Business





Meet our MedTech Alumni & Students

Meet our Medtech Student

66

"Gaining work experience is key to boosting your employability, especially as an engineering student.

Software Engineering Senior Student 2021

That's why, after my second year at MedTech, I chose to intern for my

Thanks to the SMU Career Center, us students, we benefit from so many internship opportunities.

I applied for an internship at AGIL, and I spent a great one-month internship there, I also applied for an online internship in a company in New York.

It was a two-month fruitful internship also.

During my internships, I alternated between technical and administrative work

In the end, I realized that working in a professional environment is different.

These opportunities helped me gain expertise and knowledge and take my first step as an engineer to be.

99

Tayssir Staali



MedTech Mediterranean Institute of Technolog





Meet our Medtech Alumna



MedTech Alumna Software Engineering

I had the opportunity to pass my senior year summer internship at DXC technology.

While all my previous experiences were in startups, I chose DXC because it is an English-speaking company, and a multinational corporation.

During that summer internship, I was very lucky to work on two projects, with multiple teams.

This gave me a feeling of what working in a big company entails and helped me expand my skillset outside what I have seen and learned in Medtech.

Now that I am doing my capstone project with DXC as well, the experience is a little different.

I am working with an international team, which has been a great chance for me to work on my interpersonal skills.

So far, every day, I have been putting more and more of the theories I have learned during my five years in Medtech to practice, from data structures and algorithms to project management.

Imen Jaouadi







Meet our MedTech Alumnus



MedTech Alumnus Computer System Engineering

66 I am a Ph.D. student in Sustainable Energy Systems at FEUP (Faculty of Engineering of the University of Porto). This doctoral program is in partnership with MIT Portugal. I am interested in conducting my thesis in smart charging for EV (Electric Vehicle) aggregation. Also, I am a research scholar in a grant project funded by FCT (Fundação para a Ciência e a Tecnologia) in collaboration with Bosch. This project called "Safe Cities" aims to provide an IoT Ecosystem for modern urban societies; to meet their security needs, privacy, comfort, and efficiency.

I have graduated from MedTech in 2019 with a major in Computer Systems Engineering. The university first gave me the opportunity to accomplish my capstone project at the University of Coimbra, which opened me the doors to pursue my education in Portugal. During the 5 years at MedTech, we had a lot of common classes and projects where there is a strong collaboration between students from the 3 different majors (Renewable Energy, Software and Computer Systems engineering), which gave me the idea to apply my computer systems knowledge in energy sustainability. Diversity of the people in SMU campus is another aspect that helped me a lot with the integration phase in all my abroad experiences. Besides the academic evolution, I had the chance to work 1 year as a librarian and a semester as a lab instructor. I am so grateful for the whole experience, especially the connections that I developed with students, staff, and faculty.

Ahmed Aziz Ouertatani

Meet our MedTech Alumna

46

I ai am Chayma Fourati, final year software engineering student, currently doing my end of studies internship in the artificial intelligence field.

in July 2019, i had the opportunity of having a summer internship in the Centre for Informatics and Systems of the University of Coimbra (CISUC) at dei: Departamento de Engenharia Informática Thanks to the collaboration of MEDtech with the university of Coimbra.

This internship was an important step in my path, where i had an introduction to the artificial intelligence field that helped me shape my ideas. The courses i had in MedTech were also up to

The courses i had in MedTech were also up to date, which also contributed to having such important opportunities.



EFMD BACHELOR

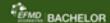


MedTech Alumnus Software Engineering

Chaima Fourati









After the re-branding, we decided to come up with new designs for the testimonials as well. An easy to grasp design is created to give the testimonials a new look with various colors.



If you're curious to know more about our Alumni and Students' testimonials, you can check our Linkedin profile using the following link:



Meet our Recruiters:

We are seeking to have Testimonials from recruiters on their feedback regarding the soft skills and hard skills of our students as well as their added value in the team performance and their relationship with customers.



SMU Guest Speaker events

The Career Center of SMU always keeps track of guest speaker events. Multiple speakers from different fields share their knowledge with students in organized events. With interaction between students and guest speakers about different topics, it is inevitable that productivity hits and maybe even both ways.



Due to Covid, the first conference in SMU was only held on February the 17th, on that occasion we had the pleasure of receiving Khaled Ben Rejeb to talk about sustainable tourism theories and reality in Tunisia.



The Career Center invited speakers from different activity sectors who have exceptional professional experiences (entrepreneurs, CEOs, etc.) to present their career path to inspire the SMU community with their model of success. The 23rd of February we invited guests in the Finance field.



We had the pleasure to invite Mr. Omar Guiga as our guest to give an inspirational talk on March the 3rd, about WALLYS CAR success story. He shared his story, the challenges that the team faced and how they persevered through them.

He also said that knowing how to take risks, along with having a creative and committed team, are the keys to achieving success!

Cross The Bridge

The event's objectives are to:

- Put into contact our students' professional supervisors with their academic supervisors.
- Facilitate and improve the communication between academic and professional supervisors.
- Increase our students' motivation and performance, in order for them to accomplish the objectives set by their supervisors and come up with innovative solutions for the host companies.
- Foster and strengthen partnerships between our university and the companies that our students chose for their internships.



Cross The Bridge FINANCE

Monday April 5th 2021, on campus.





Cross The Bridge BA

Wednesday April 7th 2021, on campus.

Cross The Bridge MARKETING

Monday May 31st 2021, on campus.





We were pleased to have Mr Fadhel Abdelkefi as our guest speaker, on Tuesday April 6th 2021.

Mr Fadhel Abdelkefi is an inspiring and charismatic individual, who was appointed as the Tunisian Investment Minister in November 2016. He is also the CEO and Founder of Tunisie Valeurs and Member of the Board of Directors of The international Arab Bank of Tunisia.

He prepared a talk about the Tunisian Political & Economic Environment, and he also answered some of the guests' questions.

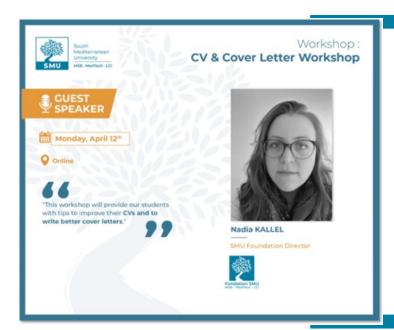


We were very happy to have our Alumnus Yassmine Allouch, project coordinator at the NGO Face Tunisia, with us on Campus, on Wednesday April 7th 2021She prepared an info session about the Capacity Building Program that they're offering to our students (international and national students).

Individuals will benefit from the program for free if they get selected. The capacity building program aims to enhance the students' soft, digital and technical skills (time management, stress management, CV, Cover letter, Web development, etc). By attending the info session, students interacted with Yassmine, got the chance to know more about her work at FACE TUNISIA and asked her their questions regarding the program offered.

We were very proud and pleased to invite some of our Alumni to talk about their career paths and professional experiences, after graduating.





A course and and a quiz were prepared for 1st year students at MSB & Medtech, in order for them to develop their soft skills and be able to write more adequate and professional CVs & cover letters.





The Career Center organized a recruitment day in which the company Axe Finance was on Campus, on April 28th, s to interview and recruit candidates that are interested in joining their team.



We were very pleased to have our guests with us in Choosing your major OM event, on April the 30th.

Inspiring individuals with OM majors came and talked about their professional experiences and career paths, in order to guide students and advise them with the process of choosing their majors.

We were very honored to have our guests with us in Choosing your major OM event, on May the 5th.

Brilliant individuals with BA majors came and talked about their professional experiences and career paths, in order to inspire students and advise them with the process of choosing their majors.





Coffee Talk is a networking event organized for our creative and passionate entrepreneurs. The later, were awarded their training certificates and they had the chance to be presented to Maxula Gestion's team. Also, another part of the event was dedicated to introducing the Startup Hanoutify, represented by one of our Alumni:

Mr. Mohamed Ben Rhouma and his brother Tarek.

They are offering a site construction solution in SAAS mode.



We were very excited to have our guests with us in Choosing your specialization event, on May 25th.

Inspiring Medtech Alumni came and talked about their professional experiences and career paths, in order to guide students and advise them with the process of choosing their majors.

Digital Branding Workshop



The days of traditional CVs and Cover Letters for potential employment are long gone. As young Gen Zs, your Digital Profile is what you need, to create employment opportunities for yourself and gain the attention of potential recruiters. A digital branding workshop was organized on May 24th ,by Tracy Olson, in order to make students aware of how their digital presence is the key to attracting the attention of recruiters.

Plagiarism / Power Point presentation

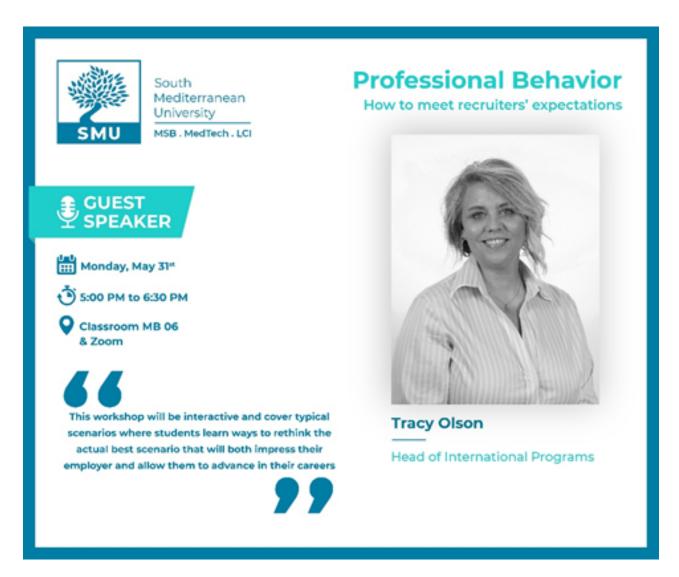


The workshop was held on Tuesday May 25th by Patricia Ceresani and had two parts:

The first one was about Plagiarism and APA formatting. Students reviewed the fundamentals of APA style, including correct formatting, how to include in-text citations and the correct construction of a reference page, as well as the use of signal phrases and quotations.

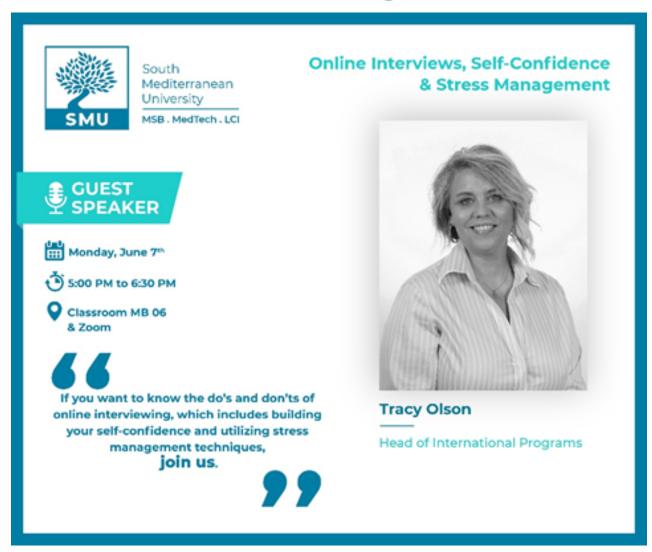
And the second part of the workshop was dedicated to Dynamic PowerPoint Presentations. It was all about creating engaging and effective PowerPoint slide decks which will guarantee the success of your presentations.

Professional Behavior



As young professionals, knowledge of employer expectations is critical to your success as an intern and as a potential employee of any company. This workshop, organized on May 31st by Tracy Olson, was interactive and covered typical scenarios where students were challenged by working in teams to identify the problem and create ways to rethink the actual best scenario that will both impress your employer and allow you to grow within the team and create future opportunities for advancement and career growth.

Online Interviews, Self-Confidence & Stress Management



Thanks to COVID-19 and the challenges companies faced during this global pandemic, creating solutions using remote technology has not only grown, but gained ground on how business is and will be conducted in the future. This includes online interviews, which can put the interviewee at a loss for getting their real message across during a stressful interview. Today, we are more likely to attend a job interview online than face-to-face, that's why the workshop was organized on June 7th . Also, the workshop made students aware of the do's and don'ts of online interviewing, which includes building their self-confidence and utilizing stress management techniques.

Inspirational Talks



We had the pleasure to have Cyrine DRAIF as our guest On May 19th . She is a Franco – Tunisian lady, with more than 19 years in Petroleum Marketing and distribution business, a professional knowledge of the Oil distribution in Africa and Europe. After getting her MBA Marketing from LAVAL University in CANADA she started her career at the Santander Central Hispanico Bank and BBVA in Madrid as a Financial Consultant.

Then, she joined the TOTAL Group in January 2003. Her last assignment was Business Development Manager at the B2B Holding Direction of Total Group in Paris. Before she occupied various positions in the retail business and support function mainly as Senior Corporate Auditor reporting to the Executive Committee of Total Group. She is currently the General Administrator of OLA ENERGY CAMEROON, and CHIEF EXECUTIVE OFFICER of SCEFL (Société Camerounaise Equatoriale de Fabrication des Lubrifiants and Managing Director of LOSEC (Libya Oil Services - Export of Oil and Gas products).

In Sierra Leone, she was Secretary General of the French Companies Business Club (French Foreign Board) and advisory of the French Embassy Guinee Conakry regarding new French companies being implemented in Sierra Leone. She is an active member of different nonprofit associations: Rotary, IWC. She is currently the founder and member of the Cameroonian CEO's female association.

She likes travelling and discovering the world, meeting new cultures and people, already travelled more than 60 countries on 5 continents. She speaks fluently 5 languages.

Cyrine gave an inspirational talk, shared her career path and professional experience and interacted with our students and guests' questions.

Inspirational Talks



Our guest is an expert in the development & implementation of business strategy, turning-around distress businesses, building and developing great multinational teams, handling stakeholder relationships: Governments, Regulators, Clients, Resellers, Suppliers and driving profitable corporate transformation.

Rudolph revolutionized AOS's services and played a great part in its expansion.

Inspirational Talks



Hela is currently the country director of Care in Rwanda, where she is leading a strong team dedicated to the realization of gender justice in their country, looking through strategy and business model revision to ensure relevance, impact, added value and positioning of the program vis a vis its key stakeholders (government of Rwanda, CSOs, private sector, etc.). Prior to joining CARE, Hela was Oxfam's country director in Tunisia, where she managed the overall operation (e.g. fundraising, operations, program delivery, HR management, compliance and reporting, safeguarding), after overseeing the

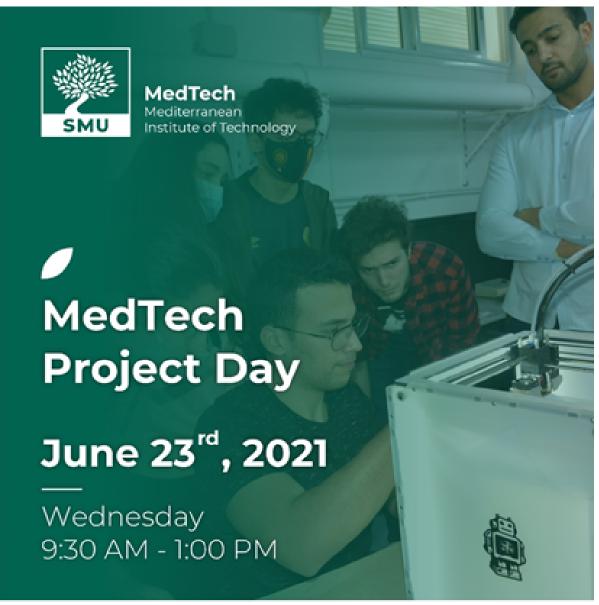
program management and development in areas such as economic justice, governance of public policies and gender justice; She has been leading on complex change management processes while joining the INGO sector in 2016, and has been providing leadership to see through organizational changes and external shocks which have impacted operations of the country offices she has been managing; she is also part of broader thinking, reflection and steer around transformations in the development sector in MENA and ECSA (East Central and Southern Africa), as she has been a member of both regional leadership teams in her respective country director roles. Hela started her career managing the Women Entrepreneurship in MENA program for CAWTAR and has evolved throughout different sectors to have a multidimensional approach to her work in development. Aside from her broad understanding of CSOs in the countries she has worked in and across different sectors, she has extensive advisory experience gained through her work with GIZ and EY and has been supporting the private sector and governments as clients. Her strong influencing and facilitation skills have enabled her to succeed in being perceived as an ally in often male dominated decision-making arenas, but also convening coalitions of actors which had challenges coming together as a collective.

Growing up as a daughter of a Tunisian diplomat stationed in multiple duty stations, along with extensive travels and studies abroad, she developed a passion for international relations, multiculturalism and a curiosity of diversity. She is also strongly passionate about the arts, which was transmitted through her mother as a painter.

She holds an MBA in general management from Brunel University in London, an Msc in International Economics from La Sorbonne in Paris, and a bachelor's in finance from the Higher Institute of Commercial Studies in Carthage, and is adaptive to English, French, and Arabic speaking environments.



MedTech Project Day













The event was held on June 23rd ,2021 from 9.30AM to 1PM. We had some of the SMU Incubator 1st Cohort's entrepreneurs with us. They shared their own experiences with MedTech students, in order to inspire and motivate them into believing in their own ideas. The aim was also to encourage them to join our SMU Incubator's 2nd Cohort.

A number of talented MedTech students participated in MedTech project Day, on June 23rd. You can find some of the winners' Testimonials as follows:



Corporate Partnerships







International Partnerships



Employability Impact

In the SMU Career Center we always try our best to find opportunities not only for our students, but also for our Alumni.

We are constantly searching for national & international opportunities to share with them.

Since January 2021 till present, the Career & Alumni Center posted:

- 108 Summer Internships
- 81 Capstone Projects
- 19 Internships
- 15 International internships
- 193 M2 Internships
- Around 200 national job opportunities
- 95 International Job opportunities
 - → 711 opportunities in Total!

