

MSB Mediterranean School of Business





CFA Institute



# • SINCE 2002 •



# Welcome



Licence Programs



**International** Opportunities



**Master** Programs







# **President's** Message

The strategic location of Tunisia in the heart of the Mediterranean combined with the diversity of its cultural heritage constitutes major assets for the development of a regional hub of educational excellence.

It is in this framework that we have developed the South Mediterranean University (SMU). On behalf of all members of our management team, we want to make your education at SMU a life changing experience and wish you success in your drive for professional excellence.

Mahmoud TRIKI, Founder & President, SMU



# SHAPE YOUR FUTURE AT MSB



# **OUR VISION**

MSB aims to be a regional hub of excellence in business education by fostering innovative learning and societal impact.

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# **OUR MISSION**

Bridging education and the professional world, we offer global business education for our community of responsible changemakers by developing skills and refining talents through innovative pedagogy and relevant research.



# **OUR VALUES**

Diversity | Integrity | Care | Excellence | Creativity











# **MSB** FOR A GLOBAL CAREER

# OUR LEARNING **STRATEGY**

**MSB** IMPLEMENTS AN ADAPTIVE LEARNING STRATEGY THAT OFFERS STUDENTS A LIFE CHANGING EXPERIENCE.

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# DIGITAL

The education journey at MSB is facilitated with technology and enhanced using various applications, tools, and resources to improve students learning experience.



# ACTIVE

Through our active pedagogy, students are continuously involved in the learning process through individual and group activities, bootcamps and simulation games, enabling them to develop a variety of skill sets highly valued by the job market.



# **INTERDISCIPLINARY**

By achieving our curricular objectives using different disciplines we help our students acquire the knowledge and skills necessary for their personal and professional development.







# OPENING NEW PROFESSIONAL HORIZONS

# WHY CHOOSE MSB?

The Mediterranean School of Business offers a stimulating environment for students to develop their creativity and soft skills, while earning an internationally-recognized degree. The resources and services available along with the high quality programs optimize our students experience and meet excellence standards.



# **INTERNATIONALLY RECOGNIZED DEGREES**

Apart being accredited by the MESRS\*, MSB is part of an elite group of Business Schools around the world holding two of the most prestigious international accreditations, EFMD and AMBA – opening global opportunities to its students and graduates.

# **INNOVATIVE STUDENT-CENTERED PEDAGOGY**

MSB favors students' personal development, with available personal advisors and active pedagogy putting the student at the center of their learning journey.

# **TAUGHT IN ENGLISH**

MSB degree-awarding programs are taught in English by internationally qualified professors.





# **HIGH GRADUATE SUCCESS** RATE

Either choosing to be entrepreneurs, pursuing further education in an international academic institution or joining the job market, thanks to the school's academic and corporate global network, and new incubator, MSB graduates enjoy a high success rate in these different paths.

# **STIMULATING DIGITAL** LEARNING ENVIRONMENT

The campus has state-of-the-art facilities that allow the use of the latest technologies and enhanced learning tools for a unique learning experience.

# LICENCE PROGRAMS

# **INTERNATIONALLY ACCREDITED BY**



Duration 3 years

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# PROGRAMS OBJECTIVES

MSB's Undergraduate Program in Management (Licence degree) is designed for ambitious high-school graduates looking to acquire managerial and leadership skills in a dynamic and multicultural learning environment with the aim of broadening their professional horizons at the international level.

# OUR TALENT

# **MAIN STUDENTS' PATHS AFTER GRADUATION\***

**m** +63° are enrolled in PhD abroad

**8+** are entrepreneurs

WORLDWIDE GRADUATE OPPORTUNITIES

Our graduates have opportunities to continue studying abroad FRANCE • PORTUGAL • SPAIN • UK • SWITZERLAND • USA • CANADA



Areas of **Business** 



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Language

English



joined the business world

Year 3 Graduation Integration Courses

# LICENCE

# Year 1

# **CORE COURSES**

Microeconomics 1 Introduction to Management Business Mathematics 1 Financial Accounting Introduction to Law Academic English

## + 2 ELECTIVE COURSES

Psychology Sociology

American History Arab World History

**Business Computing 1** 

Ethics and CSR Entrepreneurs

of the Future Macroeconomics

Management & Leadership

Methodology 1

Business Mathematics 2 Business Statistics 1 Writing and Composition Business Law **Business Computing 2** Methodology 2

International Human Rights Curating Identities: Gender Identity



# LICENCE

# Year 2

## **CORE COURSES**

Finance 1 Marketing **Operations Management** Entrepreneurial Culture Business Statistics 2

# + 2 ELECTIVE COURSES

Democracy & Diversity International Relations & Diplomacy

Society & Politics in North Africa Geopolitics **Development Theories** 

Public Speaking & Social Media

Solidarity & Diversity Beyond

Fiscality

Internship 1

Borders MIS

Gender: Diversity & Inclusion in the Workplace

# LICENCE

# Year 3

## **CORE COURSES**

Organizational Behavior Internship 2 **Business Game** Global Economy

Strategic Management Management Control Analytical Techniques in Business

## **MINOR COURSES**

## **Finance & CFA**

## Marketing

Services Marketing

Management

Management

Investment Analysis & Portfolio Management Advanced Financial Analysis International Finance & Derivatives Econometrics

# **Business Analytics**

Machine Learning Applied Multivariate Data Analysis Fundamentals of Data Analysis & Visualization with Python Econometrics

# + 2 ELECTIVE COURSES

## Coaching Negotiation Graphic Design Programming Methodology

# Spanish German Chinese Portuguese



Managerial Accounting Professional Communication

Business Computing 3 Finance 2

Microeconomics 2

HRM

Introduction to Project Management Entrepreneurship & Business Plan Consultancy Project

# **Hospitality Management**

Marketing Communication
Consumer Behavior International
Marketing Digital Marketing

Hospitality Revenue & Pricing Management Services Marketing Events Management Hospitality Operations

# **International Business**

Business Ethics & Corporate	Supply Chain Management
Governance	International Management
Organizational Change	Creativity & Innovation
Management	Management
Cross Cultural Relations	International Political Economy

# + 2 ELECTIVE COURSES

Italian Japanese Arabic & French for international students



MSB students are given the opportunity to spend a semester in one of our partner universities abroad to discover the university, the region and benefit from the amazing experience of studying abroad.

MSB students can benefit from one of our International Collaborative Partnerships (ICP) and earn a 4-year Bachelor or an MSc in various specializations. Formats are either 2+2 or 3+2. \*Please see our website for more details.

Students in our double degree programs can begin their journey at MSB for 2 or 3 years and then transfer to one of our double degree partners and earn a second degree simultaneously.



# **DOUBLE DEGREE** OPPORTUNITIES

**START YOUR JOURNEY** WITH 2 YEARS AT MSB AND CONTINUE WITH ONE OF OUR **INTERNATIONAL PARTNERS** 

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# PARTNERS IN **CANADA**

# PARTNERS IN **USA**





# MSB MASTERS

# **INTERNATIONALLY ACCREDITED BY**





MAS	TER	IN
MAR	KET	ING

<b>—</b>	

MASTER IN
FINANCE



MASTER IN **BUSINESS ANALYTICS** 



MASTER IN SUPPLY CHAIN **& OPERATIONS MANAGEMENT** 



# PROGRAMS OBJECTIVES

The MSB Masters target ambitious fresh graduates or young professionals holding an undergraduate degree who aspire to access high managerial positions. It is designed to train students to analyze and solve complex managerial problems and be proactive and reactive to change. It also aims to make them act in a manager's position.

# OUR TALENT

# **MAIN STUDENTS' PATHS AFTER GRADUATION\***

**i 1 4**<sup>%</sup> pursued a graduate program

5 🛴 are entrepreneurs

# **EXAMPLES OF COMPANIES IN WHICH GRADUATES ARE PLACED**

ALPHAMENA • PWC • DELOITTE • ORADIST • MERCK • HENKEL • COFICAB • UBCI COCA COLA • UNITED NATIONS • VERMEG • PHILIP MORRIS • MACCANN

# **FORMAT** & STRUCTURE

MSB Master's program is a 2-year program with the following structure



\*cohort 2020



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#1 en Tunisie seion | Ranking 2021



are employed within 2 months

Advanced Core specialization Specialization and strategy

Graduation

### Masters

# MASTER IN BUSINESS ANALYTICS

# Year 1

## **SEMESTER 1**

### **Business Principles**

Business Ethics and ESG Business Law Behavioral Design Thinking Business Communication Business Statistics and Analytics Business Economics Financial Accounting and Reporting Business Challenge (MKT, BA, FIN, SCO)

### Fundamental of specialization (Core 1)

Data Management Data Visualization

# SEMESTER 2

Core Specialization (Core 2) Data Analytics Econometrics Applied Time Series For Forecasting Analysis with R Tools and techniques: Algorithm Data Structure

# Strategy & Integration 1

New Trends in Leadership

# MASTER IN FINANCE

# Year 1

## **SEMESTER 1**

### **Business Principles**

Business Ethics and ESG Business Law Business Statistics and Analytics Financial Economics Behavioral Design Thinking Business Communication Business Economics Business Challenge

### Fundamental of specialization (Core 1)

Financial Accounting & Reporting Fundamentals of Financial Engineering

# Year 2

## **SEMESTER 3**

### Advanced Specialization (Core 3)

Python and Data Analysis Applied Linear Algebra for Business Analytics Machine Learning Deep Learning ERP and Process Management (SAP) Topic in BA

**Strategy & Integration 2** Business Strategy

## **SEMESTER 4**

**Specialization Experiential Learning** Project Preparation Seminar Internship





# **SEMESTER 2**

### Core Specialization (Core 2)

Fixed Income

Alternative Investment and Risk Management

Artificial Intelligence and Quantitative Finance.

International Finance and Derivatives

## Strategy & Integration 1

New Trends in Leadership

# Year 2

# **SEMESTER 3**

## Advanced Specialization (Core 3)

- Portfolio and Wealth Management
- Advanced Corporate Finance
- Equity Research and Financial Modeling
- Topics in Finance: Global Banking & Fintech
- Ethics and Standards for Investment Professionals

### Strategy & Integration 2 Business Strategy

# **SEMESTER 4**

## **Specialization Experiential Learning**

Project Preparation Seminar Internship

Maste

# MASTER IN MARKETING

# Year 1

## **SEMESTER 1**

### **Business Principles**

Business Ethics and ESG Business Law Behavioral Design Thinking Business Communication Business Statistics and Analytics Business Economics Financial Accounting and Reporting Business Challenge (MKT, BA, FIN, SCO)

### Fundamental of specialization (Core 1)

Marketing Management Omnichannel Strategy

# SEMESTER 2

### Core Specialization (Core 2)

Marketing Psychology and Consumer Behavior Marketing Research & Data Management Integrated Marketing Communication Customer Intelligence & CRM

# Strategy & Integration 1

New Trends in Leadership

# Year 2

# **SEMESTER 3**

# Advanced Specialization (Core 3)

Sales Management and Selling Strategies e-Marketing Marketing Analytics in the Digital Era Strategic Marketing and Planning Topics in Marketing (Hubspot Certifications Training)

### Strategy & Integration 2 Business Strategy

Dusiness strategy

# **SEMESTER 4**

Specialization Experiential Learning Project Preparation Seminar Internship

# MASTER IN **SUPPLY CHAIN** & **OPERATIONS MANAGEMENT**

# Year 1

# **SEMESTER 1**

### **Business Principles**

Business Ethics and ESG Business Law Behavioral Design Thinking Business Communication Business Statistics and Analytics Business Economics Financial Accounting and Reporting Business Challenge (MKT, BA, FIN, SCO)

### Fundamental of specialization (Core 1)

Project Management Data Visualization

# Year 2

# **SEMESTER 3**

### Advanced Specialization (Core 3)

ERP Systems and Digitalization: Implementation and Challenges Logistics in Supply Chains Sustainable Global Supply Chain and Transportation Management Warehouse Management Topics in OM

Strategy & Integration 2 Business Strategy

# SEMESTER 4

**Specialization Experiential Learning** Project Preparation Seminar Internship



# **SEMESTER 2**

### Core Specialization (Core 2)

ISO Certification and Process-Based Management Advanced Operations Management Quality Management and Six Sigma Methods and Tools

### Strategy & Integration 1

New Trends in Leadership



# MSB PARTTIME MASTERS

# **INTERNATIONALLY ACCREDITED BY**





# PART-TIME MBA WITH **AI FOCUS**



# PROGRAMS OBJECTIVES

The Part-time Master in Business Administration with a focus on Artificial Intelligence is designed for aspiring junior professionals with a minimum of three years of professional experience.

The program is tailored to elevate their careers by imparting specialized knowledge in Al Management, equipping them with the needed skills and tools to confidently secure managerial positions and thrive in the rapidly evolving landscape of business and technology.

# CAREER OPPORTUNITIES

Al Specialist in Marketing, Finance, etc. **Project Manager** Entrepreneur/Startup Founder Account Executive/Account Manager

# FORMAT & STRUCTURE

MSB Master's program is a 2-year program with the following structure

**Pre-Master Business Principles** 

Fundamental of specialization and strategy









Risk Management Specialist Consultant AI Strategy Consultant









Masters

# PART-TIME MBA WITH AI FOCUS

# Year 1

### **Business Principles**

Financial Reporting & Analysis Corporate Communication Economics of Platforms Project Management Business Law

### Support

Tools and Techniques (algorithmic & Python) Database Management System Machine learning Data visualization

## Functional areas of business

Financial Analysis and Forecasting Data Analytics Marketing in the Digital Era Supply Chain & Operations Management

## Strategy & Integration

Leadership and OB & HRM Business Strategy (+Business games) CSR

# Year 2

### **Core Courses**

Digital Transformation Artificial Intelligence for OM Analytics. Digital Banking and Fintech Artificial Intelligence and Financial Modeling Governance & Data Security Artificial Intelligence & Ethics Digital Marketing Artificial Intelligence for Marketing Analytics

### **Specialization Experiential Learning**

Project Preparation Seminar Internship









# MSB PARTTIME MASTERS

# **INTERNATIONALLY ACCREDITED BY**





# PART-TIME MASTER IN **HEALTHCARE MANAGEMENT**



# PROGRAMS OBJECTIVES

Understand the functioning and governance of healthcare organizations and industries. Acquire an understanding of the management and administration functions of the healthcare enterprise.

Integrate healthcare ethics with knowledge of business and industry. Develop leadership, learning, and professional development skills.

# CAREER OPPORTUNITIES

Healthcare management Expert in Health Project Management and Strategy Director of a hospital center/ Clinic Manager of a healthcare facility Director of a private healthcare facility

# FORMAT & STRUCTURE

MSB Master's program is a 2-year program with the following structure

**Pre-Master Business Principles** of

Fundamental specialization and strategy









GeorgiaState

University





- Healthcare management advisor or
- consultant
- Executive and expert in the central and
- local administration of the healthcare
- system
- Executive in the pharmaceutical industry







# PART-TIME MASTER IN HEALTHCARE MANAGEMENT

# Year 1

### **Business Principles**

Financial Reporting & Analysis Corporate Communication Healthcare Economics and Systems Project Management Medical Law and Ethics

### Support

Machine Learning Database Management System Healthcare Analytics Data visualization

### Functional areas of business

Health Operations and Supply Chain Management Healthcare Marketing and Consumer Behavior Human Resource Management for Healthcare Professionals Financial Management in Healthcare

### Strategy & Integration

Executive Leadership and OB in Healthcare Healthcare Business Strategy CSR

# Year 2

### **Core Courses**

Health Innovation and Entrepreneurship Healthcare Quality Management and Performance Improvement International Health Topics in Healthcare Management Digital Health Health Care Negotiation & Conflict Resolution Innovative Problem Solving and Design Thinking

### **Specialization Experiential Learning**

Project Preparation Seminar Internship











**INTERNATIONAL OPPORTUNITIES** FOR MASTERS DEGREES

#1 en Tunisie selon | Ranking 2020 jeune afrique





1+1 Double degree program Finance

**eada**<sup>®</sup> business school barcelona

This Program offers our Student the opportunity to obtain a double degree. Advantages: 40% scholarship

1+1 Double degree program All the specialties





This double degree program offers our masters students the opportunity to obtain a "Diplôme d'études supérieur spécialisé" D.E.S.S. en gestion - option chaîne logistique from HEC Montréal and an MBM in Business Management from MSB. Advantages: Ease of Application

1+1 Double degree program Supply Chain and Operations Management

Students at MSB have the opportunity to work towards an MSc in Corporate Finance and Fintech of Groupe ESC Clermont after completing 3 semesters at MSB and receiving two master's degrees.

Advantages: A 20% scholarship

No language tests No application fees Get 2 diplomas in 2.5 years International Study trip included Gain International Experience

Get 2 diplomas in 2.5 years International Study trip included Ease of application Gain International Experience

Save Money by studying 1st year at MSB 2 Master's degrees in the time it would take to get one Gain International experience





# **OUR EXECUTIVE** PROGRAMS

OUR EXECUTIVE PROGRAMS ARE DESIGNED TO TRAIN VISIONARY EXECUTIVES CAPABLE OF ANTICIPATING CHANGE AND MOBILIZING THE REQUIRED RESOURCES TO BE AMONG THE FIRST MOVERS.

# THE EXECUTIVE PROGRAMS OFFERED BY MSB ARE :

# **EXECUTIVE MBA**

The EMBA allows participants to acquire up-to-date management concepts and develop their soft skills. High diversified and motivated participants, world-renowned faculty and state-of-the-art facilities make the EMBA a program of reference in the Mediterranean region. Language of instruction is English. MSB's EMBA program is part of an elite group of MBA programs around the world internationally accredited by the London based Association of MBAs.

# **MINI MBA**

The Mini MBA is a program co-delivered by HEC Montréal and MSB to executives who would like to reinforce their managerial and strategic skills. The program is taught in French and lasts for 6 months.

# **SEMINARS**

MSB provides a variety of short-term seminars which focus on the development of specific skills. These short-term programs can be delivered in French or in English and are taught by our network of world renowned faculty.

# LCI

The Language and Culture Institute is a center of excellence in language training and cultural activities. LCI aims to provide language and professional development courses of excellence, as well as promote intercultural awareness leading to a better understanding and bringing together of people from all over the world.

# **CFA PROGRAM**

The CFA program is a preparation for a certification to get the most prestigious title in the financial field; Chartered Financial Analyst.





# SMU INCUBATOR

Launched in September 2019, the SMU Incubator was established to nurture the leadership community of South Mediterranean University (MSB & MedTech). Embracing innovation within a vibrant entrepreneurial environment, +10% of our students and alumni are trailblazers, shaping the future and creating value.

With a wealth of faculty expertise, SMU is dedicated to fostering its driven talents and project leaders by aiding the growth and execution of their business concepts. The Incubator provides a comprehensive 6-month training for entrepreneurs and spinoffs in the early stage, offering workshops, mentorship, coaching, and access to MSB & MedTech resources and network. This culminates in Pitching Sessions before expert panels, potential clients and interested investors The SMU Incubator is not just a training ground; it's a gateway for entrepreneurs and companies to expand their horizons to new markets and secure funding through our extensive Alumni and

Partner network and have impact on our communities.

Our Co-working Space is designed as a collaborative hub for each cohort to leverage collective skills, resources, and business-engineering synergies.

In its third year, the latest cohort showcased their innovative FinTech, HRTech, and FoodTech startups to investors on DEMO DAY after months of guidance from top mentors and industry experts.



# SMU CAREER SERVICES

In today's competitive job landscape, effective mentorship is more essential than ever to make informed career decisions. Our career center is dedicated to closing the gap between the demands of professional life and our academic offerings, equipping our students with the necessary skills and insights for professional triumph.

SMU Robust corporate partnerships provide students with essential career development resources and direct pathways to employment opportunities. These collaborations offer internships, job placements, and practical insights into industry trends, greatly enhancing the employability and real-world preparedness of graduates.

# **ALUMNI AND** FAMILY RELATIONS

Serves as a hub for graduates to connect with their former school and each other. It offers networking events, and mentorship programs to support alumni's professional growth. The center also organizes reunions, manages alumni records, to enhance the university's resources and programs. Its goal is to maintain a vibrant alumni community, provide ongoing support to build a strong, engaged SMU community that contributes to the institution's legacy and supports current students.

# WHERE ARE OUR MSB ALUMNI TODAY ?



# **MSB SENT TO**

Banque national du Canada	Hitlon
UNDP	Emporia sta
Unicef	Microsoft
Deloitte	Bloomberg
New york Stock Exchange	British inter





ia state university

international investment

Amazon HSBC EY Allianz Hitachi energy



Promotes and supports the development of talents through academic excellence.

Fondation SMU is a Tunisian non-profit association created in 2018 by South Mediterranean University to create and manage its Corporate Social Responsibility programs.

Its aim is to promote and support the development of Tunisian youth through the funding of student scholarships, research projects as well as employability and capacity building initiatives.



# **AN EXCITING** STUDENT LIFE

For broader horizons and for a learning experience that does not stop at the doorsteps of the classrooms, the campus features many clubs and associations that provide extracurricular and co-curricular opportunities for students, launching social projects, raising funds and donations for those in need or developing leadership skills and aiming for peace or wining competitions and bringing back trophies with SMU Sports Club. Our students are always learning, developing, and most importantly following their passions around and beyond campus.

# **FOSTER TALENT** & OPEN QUALITY **EDUCATION TO ALL**

Offer scholarships and loans to students who have the talent and ability to succeed but concerns about funding.

# BRIDGE **EDUCATION**

Facilitate employability of young graduates by bringing them into a high-level training coupled with apprenticeship.

# **DRIVE RESEARCH** EXCELLENCE

Provide an optimal framework for research around projects that have the potential to positively impact the social and economic sectors.

# DEVELOP **COMPETENCIES & SKILLS**

Deploy capacity building programs that develop competencies and skills.

in











### Resting area, Mezzanine, MedTech



Cafeteria, ground floor, MedTech



# **SMU** MAKERSPACE

Dedicated to creativity and innovation, SMU Makerspace is a space where students, faculty and alumni can gather to invent, create and learn with a "do it yourself" spirit. SMU Makerspace enables SMU Community members to explore new interests and to develop creative projects from conception to implementation.







Created on April 1st 2023 at the cutting edge of technology, the Trading Room of the South Mediterranean University offers 18 specialized workstations allowing the University's students to experience the environment and the activity of the highly performing financial analysis and trading platforms. Students and faculty members benefit from access to Refinitiv Eikon and Datastream platforms and to Cloud / Windows based Financial Trading and portfolio management simulation platforms.







South Mediterranean University

MSB . MedTech . LCI



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